WELCOME

Bo Gamble, Community Oncology Alliance
Ted Okon, Community Oncology Alliance
Initial (big) idea and vision
  - Oncology payment reform is overdue

Why an “Exchange”?
  - Convene stakeholders

Started 2014
  - 1 day
  - 26 payers
  - Aetna, United, Priority Health, others
  - Focus on CMMI COME HOME model

Feedback
HISTORY – COA PAYER EXCHANGE SUMMIT

• Year 1: 2014
  – 26 payers
• Year 2: 2015
  – 38 payers
• Year 3: 2016
  – 50 payers
  – 6 employers
• Year 4: 2017
  – 53 payers
  – 6 employers
  – 2 Benefits advisors
PROGRESS... AND MORE PROGRESS

• Attendee mix for year 5, 2018:
  – 34 Payers
  – 16 Employers
  – 7 Benefits Advisors

• Quality and value measures
  – 2013: 400+
  – 2018: Approximately 24

• Employers – Playing an ACTIVE Role
  – Hathaway, Berkshire, Amazon relationship
  – “Others Walmart wants to bring its 'everyday low prices' to health care” - CNN

• Benefits Advisors
1. Full agenda
2. OCM now and beyond
3. Champions and crusaders for reform
   - National focus
   - Employers – more educated and involved
   - Effective Initiatives
4. Lively dinner discussion
5. “The Good, the Bad, and the Ugly” in reform
6. Obstacles and findings of discussions
7. Another perspective on ‘Value’ in cancer care
8. Case studies

PAYER EXCHANGE SUMMIT
ONCOLOGY PAYMENT REFORM
OCTOBER 29-30, 2018 | TYSONS CORNER, VA