



Practice Due Diligence

The list of suggested issues is the basis for a discussion when doing due diligence on a practice where you are considering employment. This list is intended as the start of a conversation and should not be considered complete. You will want to add other issues that are important to your future employment.

Does the practice have an Electronic Medical Record (EMR) system?

- Is the practice happy with it?

Is the practice certified as an

- Oncology Medical Home (OCM)
- Qualified Oncology Practice (QOPI)
- Accountable Care Organization (ACO)
- Other?

Is the practice participating in a

- Demonstration project
- Payment reform initiative either Federal or Private?
- Advanced Alternate Payment Model (AAPM)?
- Merit-Based Incentive Payment System (MIPS)?

Does the practice e-prescribe (e-Rx)?

From which Group Purchasing Organization (GPO) does the practice purchase drugs?

Is the practice and/or its physicians active in the State Oncology Society?

Is the staff active in the State Administrators Society?

Is the practice actively involved with the representative cancer organizations

- COA
- ACCC
- ASCO

Is the practice contemplating a hospital or other business merger?

Does the practice have a succession plan for retiring physicians?

At what hospitals are physicians on staff?

Is the local hospital(s) a Disproportionate Share Hospital?

- If yes, do they also participate in the Federal 340B Program?

Is your institution and its physicians listed favorably on the Hospital/Physician Compare Website(s)?

Are area hospital(s) actively purchasing private practices?

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