



2016 Community Oncology Practice Impact Report: Tracking The Changing Landscape of Cancer Care

Issued October 4, 2016

Since 2010, the Community Oncology Alliance (COA) has prepared a Community Oncology Practice Impact Report, tracking the changing landscape of oncology practices in the United States. This is the sixth Community Oncology Practice Impact Report and covers activity for a nine-year period, from January 2008 to September 2016. Compiled from public and private data sources, the report provides a unique look at community oncology practice trends at both the national and state levels.

The 2016 Community Oncology Practice Impact Report shows that since 2008, 1,581 community practices and/or clinics nationally have been affected by closings, hospital acquisitions, and corporate mergers. This is a rate of 15.1 community practices affected per month during the observed period. Specifically, the data show:

- 380 Clinics closed — Denotes individual clinic treatment sites that have closed.
- 390 Practices struggling financially – Practices (typically comprised of multiple clinic sites) that have had financial difficulties, struggling to pay bills and/or stay open.
- 45 Practices sending patients elsewhere – Practices (typically comprised of multiple clinic sites) that are sending ALL of their Medicare patients elsewhere for chemotherapy.
- 609 Practices acquired by hospitals – Denotes practices (typically comprised of multiple clinic sites) that have been acquired by a hospital or, with less frequency, have entered into a contractual professional services agreement binding them to a hospital.
- 157 Practices merged or acquired – Practices (typically comprised of multiple clinic sites) that have merged or been acquired by a corporate entity.

Notably, the 2016 Community Oncology Practice Impact Report shows an increasing number of practice closures since the last report. The monthly rate of closures has increased 87% since the last report. Other trends COA notes are that since 2008:

- 121% increase in clinics closed.
- 21% increase in practices struggling financially.
- 2% increase in practices sending patients elsewhere.
- 172% increase in practices acquired by hospitals (or with a hospital agreement).
- 54% increase in practices merged or acquired by a corporate entity.

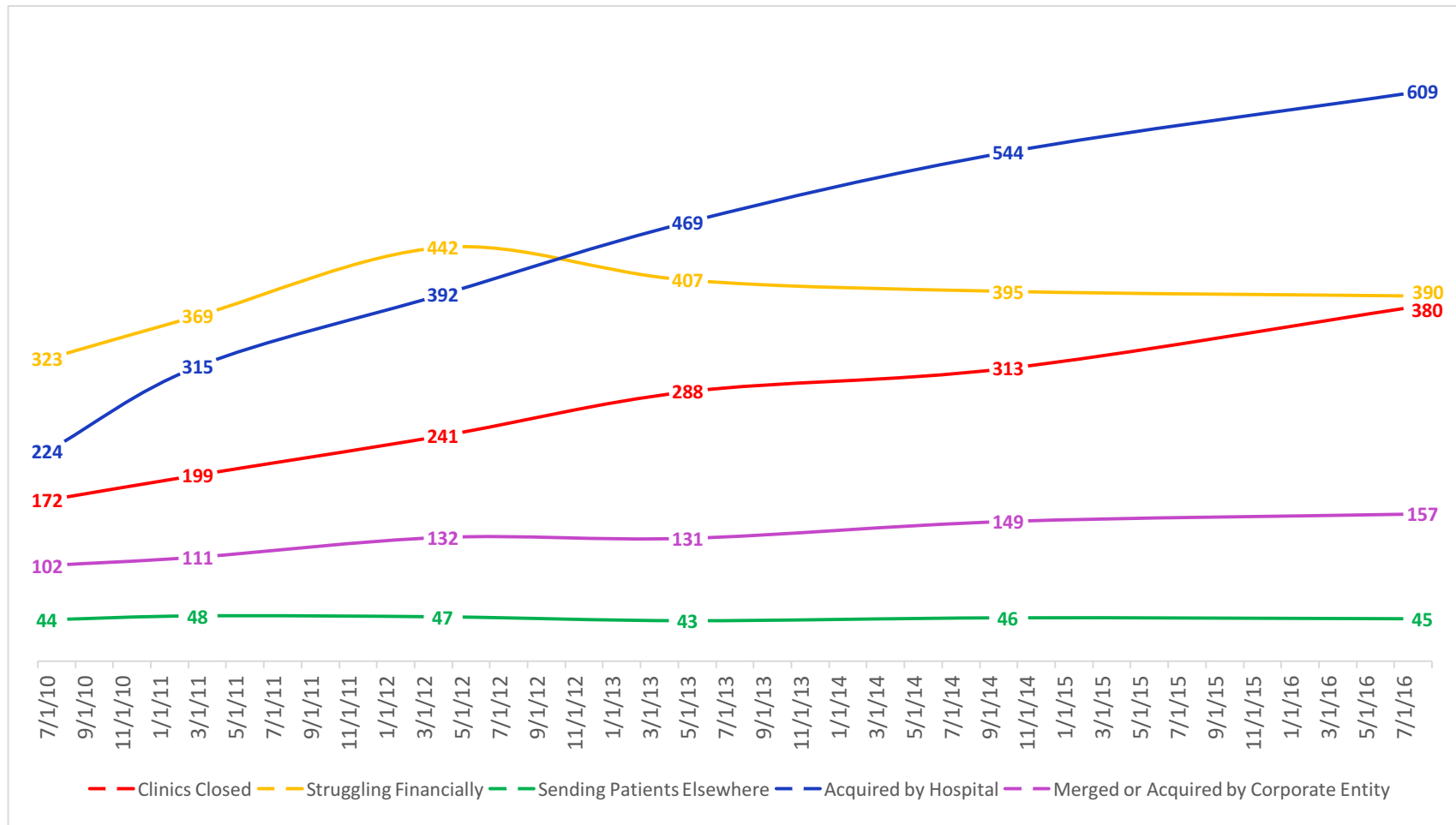
	7/23/10	3/31/11	4/4/12	5/25/13	10/21/14	8/23/16	% Increase Since 2008	Per month average
Clinics Closed	172	199	241	288	313	380	121%	3.62
Struggling Financially	323	369	442	407	395	390	21%	3.71
Sending Patients Elsewhere	44	48	47	43	46	45	2%	0.43
Acquired by Hospital	224	315	392	469	544	609	172%	5.80
Merged or Acquired	102	111	132	131	149	157	54%	1.50
Totals	865	1,042	1,254	1,338	1,447	1,581	83%	15.1

Examining local trends in states, the report shows that the largest number of community oncology practice closures have been in Florida (37), Texas (36), and Michigan (34). The states with the most community oncology practices struggling financially are Michigan (43), New York (41), and California (40).



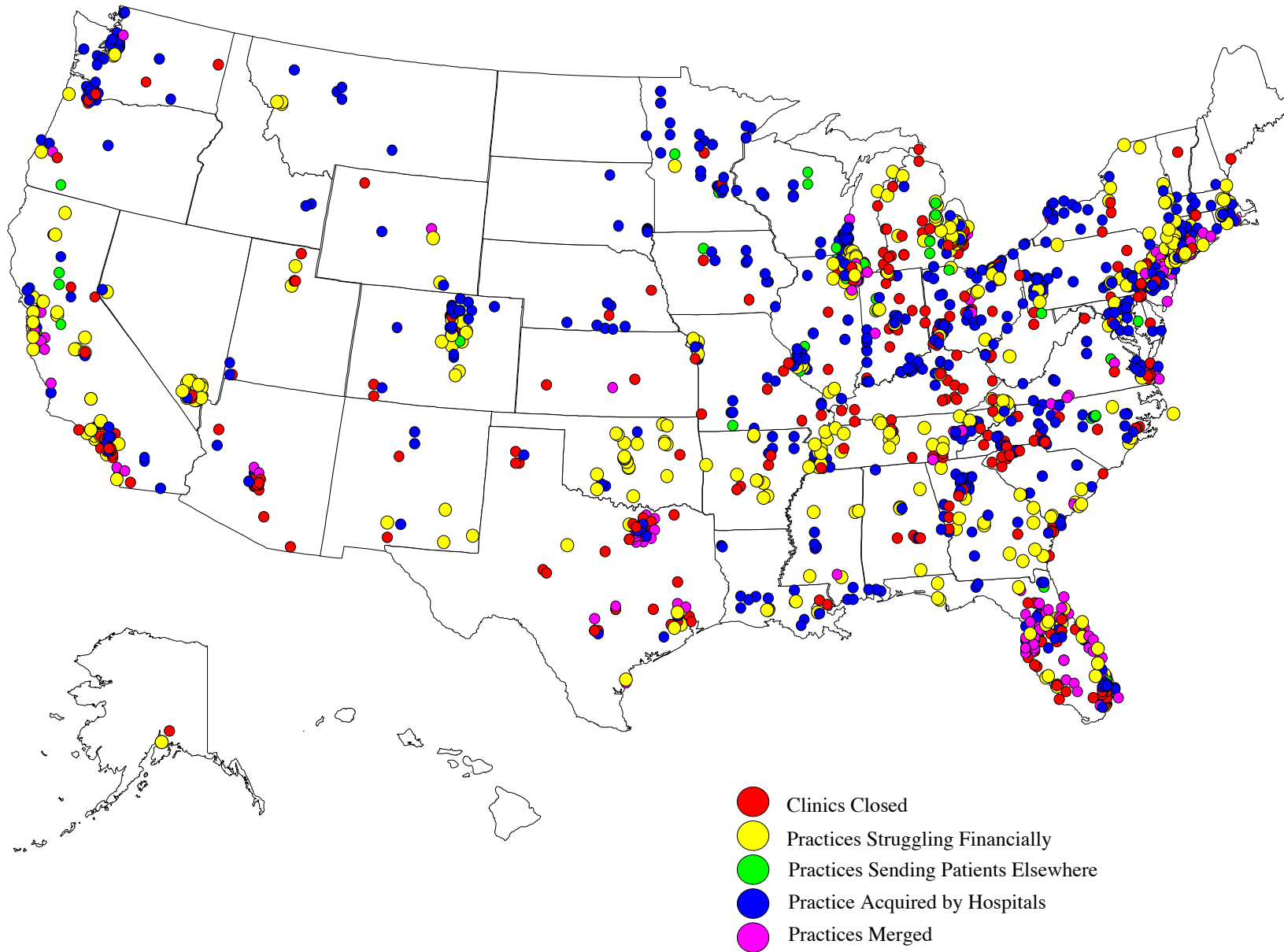
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Historical Trend in the Changing Landscape of Cancer Care *(Derived from current and past reports)*





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<i>State</i>	<i>Total Sites/Practices</i>	<i>Clinics Closed</i>	<i>Practices Struggling Financially</i>	<i>Practices Sending Patients Elsewhere</i>	<i>Acquired by Hospital</i>	<i>Merged or Acquired by Another Entity</i>
Alabama	15	4	4	0	7	0
Alaska	3	1	2	0	0	0
Arizona	20	4	11	0	5	0
Arkansas	19	13	0	0	3	3
California	115	30	40	4	26	15
Colorado	46	7	15	2	22	0
Connecticut	12	1	2	0	9	0
DC	2	0	2	0	0	0
Delaware	5	5	0	0	0	0
Florida	144	37	23	2	33	49
Georgia	53	14	16	0	23	0
Hawaii	0	0	0	0	0	0
Idaho	2	0	0	0	2	0
Illinois	83	15	28	9	17	14
Indiana	43	14	4	2	22	1
Iowa	12	2	0	1	9	0
Kansas	5	3	0	0	1	1

State	Total Sites/Practices	Clinics Closed	Practices Struggling Financially	Practices Sending Patients Elsewhere	Hospital Acquisition	Merged/Acquired by Another Entity
Kentucky	37	17	2	0	18	0
Louisiana	20	3	4	0	13	0
Maine	1	1	0	0	0	0
Maryland	22	2	6	2	10	2
Massachusetts	20	4	4	0	10	2
Michigan	97	34	43	6	13	1
Minnesota	28	2	1	2	23	0
Mississippi	13	0	5	0	7	1
Missouri	39	9	6	2	21	1
Montana	8	0	3	0	5	0
Nebraska	9	2	0	0	7	0
Nevada	22	4	15	1	2	0
New Hampshire	1	0	0	0	1	0
New Jersey	42	6	11	0	14	11
New Mexico	9	2	4	0	3	0
New York	88	12	41	0	30	5
North Carolina	46	12	4	4	24	2

State	Total Sites/Practices	Clinics Closed	Practices Struggling Financially	Practices Sending Patients Elsewhere	Hospital Acquisition	Merged/Acquired by Another Entity
North Dakota	2	0	0	0	2	0
Ohio	64	16	8	1	37	2
Oklahoma	23	1	18	0	4	0
Oregon	23	3	2	1	16	1
Pennsylvania	71	10	9	0	49	3
Rhode Island	6	0	3	0	3	0
South Carolina	29	11	4	0	10	4
South Dakota	5	0	0	0	5	0
Tennessee	68	18	30	0	17	3
Texas	82	36	8	1	10	27
Utah	9	5	2	0	2	0
Vermont	1	1	0	0	0	0
Virginia	41	9	5	2	19	6
Washington	27	3	2	0	21	1
West Virginia	11	4	1	1	5	0
Wisconsin	33	2	0	2	28	1
Wyoming	5	1	2	0	1	1
National Totals	1,581	380	390	45	609	157